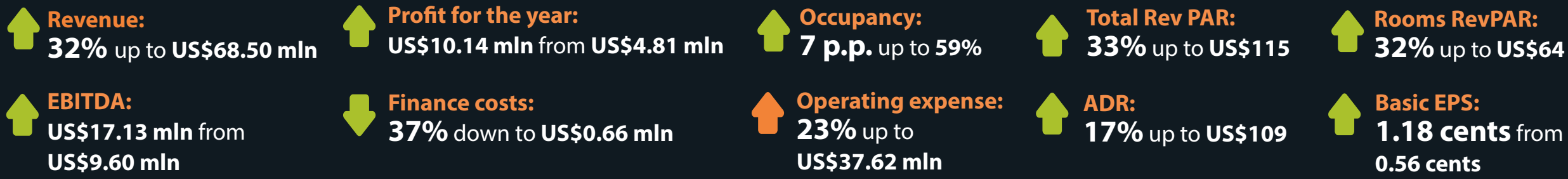




AUDITED CONDENSED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

Financial highlights



MESSAGE FROM THE CHAIRMAN

INTRODUCTION

It gives me great pleasure to present to you, the 2018 abridged financial report for African Sun Limited.

OPERATING ENVIRONMENT

The year 2018 was that of two distinct halves. The first half was that of hope and anticipation as a spillover from the political changes of November 2017 and a peaceful campaign period for the harmonized general election in July 2018. The second half of the year was impacted by the post-election violence and the adoption of far-reaching economic policy interventions in October 2018. Economic activity remained constrained by the shortages of hard currency, the tight liquidity and shortages of consumer goods which dampened festive season hotel bookings.

The cumulative impact of these macroeconomic developments on our business is reflected in price increases of imported inputs thereby putting pressure on our profit margins. There was a sharp increase in year-on-year inflation from 5.4% in September 2018 to 42.09% at the end of the year under review. Regional currencies, in particular the South African Rand ("ZAR") remained relatively weak against the United States of America Dollar ("US\$") affecting arrivals from these countries. On a positive note, there was a remarkable 12% growth in domestic tourism with all our hotels benefiting from elections, conferencing and corporate activities. The international market performed strongly in line with the global tourism trends, registering a growth of 12% during the year under review.

The policy changes introduced by the Reserve Bank of Zimbabwe in October 2018 and February 2019 will assist the Group going forward, in particular the interbank rate which will remove the distortions between the United States of America dollar and RTGS dollar. The full impact of the ongoing fiscal reforms and policies is still being assessed. See note 14 and 15 for detailed assessment of the economic environment, and post balance sheet events.

FINANCIAL REVIEW

Group revenue for the year ended 31 December 2018 was US\$68.50 million; a 32% growth from US\$51.82 million reported last year. The growth was spurred by a 7-percentage points (13%) increase in occupancy from 52% last year to 59%. The revenue growth was also augmented by 17% growth in average daily rate ("ADR") from US\$93 recorded last year to US\$109 as the hotels continued to align domestic rates to the implied exchange rate between US\$ and RTGS dollar. Occupancy growth was driven by a strong performance from all our source markets with room nights sold for domestic, international and regional increasing by 12%, 14% and 7% respectively. The improvement in ADR and growth in occupancy spurred a 33% growth in rooms revenue per available room ("RevPAR") from US\$48 recorded last year to close at US\$64. Total RevPAR also increased by 34% from US\$86 last year to US\$115 in 2018 responding to the 32% growth in revenue.

The Group posted EBITDA of US\$17.13 million. This was 78% above last year in response to the growth in revenue and continued cost management. Net financing costs for the year amounted to US\$0.66 million, a 37% decrease from US\$1.05 million reported last year due to loan repayments and lower average borrowing rates.

Profit before income tax for the year from operations was US\$13.60 million; a 132% growth from US\$5.86 million reported in the prior year driven by the strong revenue performance and cost management. Profit for the year was a 110% growth from last year to US\$10.14 million.

SIGNIFICANT FINANCIAL MATTERS

Adoption of new accounting standards

During the year ended 31 December 2018, the Group changed its accounting policy relating to measurement and impairment of trade receivables by adopting IFRS 9 "Financial instruments". This accounting standard provides for impairment of receivables based on expected credit losses rather than incurred losses. The reclassification and adjustments arising from the new impairment rules were not reflected in the Statement of Financial Position ("SFP") as at 31 December 2017 but were recognized in the opening SFP on 1 January 2018 in line with the provision of the standard represented. To this end, the opening balance of credit loss allowance on trade receivables and other financial assets at amortized cost increased by US\$1.0 million and deferred tax liabilities decreased by US\$0.23 million. The net impact of the change in accounting policy was a US\$0.77 million reduction in retained earnings as at 1 January 2018. As at 31 December 2018, the increase in credit loss allowances relating to trade receivables of US\$0.15 million and decrease in credit loss allowance on other financial assets at amortized cost of US\$0.02 million were presented in statement of comprehensive income as net impairment gain on financial assets.

The Group also adopted IFRS 15, "Revenue from contracts with customers", whose impact to the statement of comprehensive income is nil. However, the standard requires additional disclosures in the notes to the financial statements which have been adopted.

Changes in functional currency

On 20 February 2019, the Reserve Bank of Zimbabwe announced a new currency called RTGS dollar ("ZWL"). This new currency would be recognized as an official currency and that the interbank foreign exchange market would be established to formalise trading in RTGS dollar balances with other currencies. The Group has therefore made an assessment and concluded that its functional currency is no longer the US\$ (foreign currency) but the ZWL, see note 14 and 15 for details.

OUTLOOK

Occupancies for the first two months of 2019 were weak compared to same period last year as January was affected by violent strikes and demonstrations. This resulted in cancellations of bookings, mainly from corporate customers and deferrals without concrete dates. Going forward, we anticipate the business to improve supported by the positive changes and sentiments brought about by the Economic Stabilisation Programme ("ESP"), and the recently announced monetary policy statement. In addition, the Group has embarked on a refurbishment plan to ensure that we continue to offer value to our guests and improve our yields. With regards to capacity/rooms, the Group is completing two campsites at Great Zimbabwe, and Caribbea Bay Hotel with a combined capacity of 75 rooms accommodating a maximum of 150 people. These will further enhance our series offering and the capacity to earn foreign currency.

The Victoria Falls area will continue to benefit from the international traffic that is expected to grow by between 2 and 3% in line with global tourism trends. This will go a long way to augment the local market that we expect to shrink in response to the austerity measures at a national level.

DIRECTORATE CHANGES

As previously reported, Mr. Herbert Nkala resigned as Chairman and director on 28 June 2018. On behalf of the Board, I would like to take this opportunity to thank Mr. Nkala for his invaluable contribution to the Board during his tenure. I also take this opportunity to thank my fellow Directors for the confidence in nominating me as Chairman and look forward to working with them and other stakeholders.

We welcome Mrs. T M Ngwenya and Mrs. G Chikomo who were appointed to the Board on 30 August 2018. On behalf of the board, I take this opportunity to welcome new members and wish them well during their tenure.

DIVIDEND DECLARATION

A second interim dividend was declared in February 2019 giving a total dividend of US\$3,328,191 (0.3862 US cents per shares) for the year ended 31 December 2018. No further dividend was declared.

APPRECIATION

I would like to commend fellow directors, management and staff for their sterling job during the year despite the challenges they faced. The same commitment will serve us well in the realisation of African Sun's potential in 2019 and beyond. I would also like to thank all our stakeholders for their continued support to African Sun. I look forward to your unwavering support throughout the year 2019 and beyond.

A Makamure
Chairman

21 March 2019

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2018

All figures in US\$	Note	Audited 31 December 2018	Audited 31 December 2017
Assets			
Non-current assets			
Property and equipment		24 131 483	21 284 122
Biological assets		227 995	159 198
Deferred tax assets		-	79 630
Other financial assets at amortised cost		372 794	-
Other receivables		-	343 683
24 732 272		21 866 633	
Current assets			
Inventories		3 043 287	2 087 639
Trade receivables		3 159 325	3 421 586
Other financial assets at amortised cost		2 707 315	-
Other receivables		-	2 999 888
Cash and cash equivalents	6	13 877 327	8 362 551
22 787 254		16 871 664	
Total assets		47 519 526	38 738 297
Equity and liabilities			
Equity attributable to owners of the parent			
Share capital		8 617 716	8 617 716
Share premium		25 123 685	25 123 685
Foreign currency translation reserve		(3 554 078)	(3 468 047)
Accumulated losses		(10 498 300)	(18 764 635)
Total equity		19 689 023	11 508 719
Liabilities			
Non-current liabilities			
Trade and other payables		-	1 130 148
Borrowings	7	2 594 561	4 187 512
Deferred tax liabilities		3 789 942	4 195 643
6 384 503		9 513 303	
Current liabilities			
Trade and other payables		16 560 045	12 810 807
Current income tax liabilities		542 527	515 959
Provisions for other liabilities		2 705 709	2 367 312
Borrowings	7	1 637 719	2 022 197
21 446 000		17 716 275	
Total liabilities		27 830 503	27 229 578
Total equity and liabilities		47 519 526	38 738 297
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME			
For the year ended 31 December 2018			
All figures in US\$	Note	Audited 31 December 2018	Audited 31 December 2017
Revenue from contracts with customers	9	68 170 820	51 646 512
Net gaming income		328 591	180 720
Total revenue		68 499 411	51 827 232
Cost of sales	10	(19 141 018)	(15 444 453)
Gross profit		49 358 393	36 382 779
Other income		2 473 674	1 589 689
Operating expenses	10	(37 749 686)	(30 751 889)
Other expenses		(25 366)	(358 007)
Net impairment gain on financial assets		129 910	42 962
Operating profit		14 186 925	6 905 534
Finance income		72 373	7 276
Finance costs		(660 028)	(1 053 399)
Profit before income tax	8	13 599 270	5 859 411
Income tax expense	11	(3 463 411)	(1 042 888)
Profit for the year		10 135 859	4 816 523
Other comprehensive income / (loss) net of tax:			
Items that may be subsequently reclassified to profit or loss			
Exchange differences on translation of foreign operations		(86 031)	32 399
Total comprehensive income for the year		10 049 828	4 848 922
Earnings per share attributable to:			
Owners of the parent: US cents			
Basic and diluted earnings	12	1.18	0.56
Headline earnings per share	12	1.17	0.56

CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2018

All figures in US\$	Audited 31 December 2018	Audited 31 December 2017
Cash flows from operating activities		
Cash generated from operations	18 554 838	8 447 008
Interest received	72 373	7 276
Interest paid	(714 579)	(984 915)
Tax paid	(3 529 748)	-
Net cash generated from operating activities	14 382 884	7 469 369
Cash flows from investing activities		
Purchase of property and equipment	(5 899 758)	(2 846 665)
Proceeds from sale of property and equipment	144 563	899 681
Net cash used in investing activities	(5 755 195)	(1 946 984)
Cash flows from financing activities		
Proceeds from borrowings	-	5 175 000
Dividend paid	(1 101 344)	-
Repayment of borrowings	(1 977 427)	(7 234 831)
Cash used in financing activities	(3 078 771)	(2 059 831)
Net increase in cash and cash equivalents	5 548 918	3 462 554
Cash and cash equivalents at beginning of the year	8 362 551	4 885 160
Exchange (loss) / gain on cash and cash equivalents	(34 142)	14 837
Cash and cash equivalents at end of the year	13 877 327	8 362 551

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2018

All figures in US\$	Notes	Share capital	Share premium	Foreign currency translation reserve	Accumulated losses	Total equity
Year ended 31 December 2017						
Balance as at 1 January 2017		8 617 716	25 123 685	(3 500 446)	(23 581 158)	6 659 797
Profit for the year		-	-	-	4 816 523	4 816 523
Other comprehensive loss:						
Currency translation differences		-	-	32 399	-	32 399
Total comprehensive income for the year		-	-	32 399	4 816 523	4 848 922
Balance as at 31 December 2017		8 617 716	25 123 685	(3 468 047)	(18 764 635)	11 508 719
Year ended 31 December 2018						
Balance as previously stated		8 617 716	25 123 685	(3 468 047)	(18 764 635)	11 508 719
Restatement as a result of adoption of IFRS 9	5	-	-	-	(768 180)	(768 180)
Balance as at 1 January 2018 as restated		8 617 716	25 123 685	(3 468 047)	(19 532 815)	10 740 539
Profit for the year		-	-	-	10 135 859	10 135 859
Other comprehensive income:						
Currency translation differences		-	-	(86 031)	-	(86 031)
Total comprehensive income for the year		-	-	(86 031)	10 135 859	10 049 828
Transactions with owners in their capacity as owners:						
Dividends declared and paid		-	-	-	(1 101 344)	(1 101 344)
		-	-	-	(1 101 344)	(1 101 344)
Balance as at 31 December 2018		8 617 716	25 123 685	(3 554 078)	(10 498 300)	19 689 023

NOTES TO THE CONDENSED FINANCIAL STATEMENTS

1 REPORTING ENTITY

African Sun Limited ("the Company") and its subsidiaries (together "the Group") lease and manage eleven hotels in Zimbabwe, and operate a sales office in South Africa which focuses on international and regional sales.

The Company is incorporated and domiciled in Zimbabwe, and listed on the Zimbabwe Stock Exchange.

The parent of the Company is Brainworks Capital Management (Private) Limited ("Brainworks"), which owns 57.67% (2017: 57.67%) of the ordinary share capital of the Company.

The Company's registered address is Monomotapa Hotel, Number 54 Park Lane Road, Harare, Zimbabwe.

These condensed financial statements were approved for issue by the Directors on 21 March 2019.



AUDITED CONDENSED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

NOTES TO THE CONDENSED FINANCIAL STATEMENTS (CONTINUED)

2 BASIS OF PREPARATION

The consolidated financial statements of the Group have been prepared in compliance with International Financial Reporting Standards ("IFRS"), the Zimbabwe Stock Exchange Listing Requirements, and in the manner required by the Zimbabwe Companies Act (Chapter 24:03).

3 AUDIT OPINION

These financial statements should be read in conjunction with the complete set of financial statements for the year ended 31 December 2018, which have been audited by PricewaterhouseCoopers Chartered Accountants (Zimbabwe). An adverse audit opinion has been issued because of non compliance with International Accounting Standard ("IAS") 21 'The Effects of Foreign Exchange Rates'. The independent audit report includes a section on key audit matters. Key audit matters included implementation of IFRS 9 "Financial Instruments". The auditor's report on the financial statements is available for inspection at the Company's registered office.

4 GOING CONCERN

The Group recorded a 32% increase in revenues to US\$68,5 million from same period last year revenues of US\$51,8 million. The growth was driven by both an increase in prices and volumes. ADR went up 17% and occupancy went up by 7 percentage to 59% from the 52% recorded same period last year as domestic market recovered from the 2017 position. EBITDA was US\$17.13 million, an improvement of 78% from the 2017 position. The EBITDA position resulted in an increase of 119% in cash generated from operations from last year. Profit for the period went up by 111% closing the year at US\$10.14 million.

The Group also managed to close the working capital gap and recorded a positive working capital balance of US\$1.34 million as at 31 December 2018, an improvement of 52% from negative capital of US\$0.84 million as at 31 December 2017. Related to this, the cash and cash equivalents of the Group improved by 66% to US\$13.88 million from US\$8.36 million. Of these balances, US\$6.41 million (2017: US\$0.66 million) was in foreign currency accounts (FCAs).

In light of the recent policy announcements, the group is in sound position to generate enough revenue in 2019 to sustain its operations and declare profits. This is further augmented by the Group's refurbishment program to ensure that hotels are in line with international standards and comply with franchisors' brand standards where required. With regards to foreign currency generation, management are optimistic that the trend of at least 45% revenue in foreign currency will sustain supported by the growth in foreign arrivals which is expected to increase by between 2 and 3% in line with global trends. To leverage this sustained global tourism growth, the group is in the process of increasing capacity in the safari sector, starting with 75 rooms in campsites at Great Zimbabwe Hotel and Carribbea Bay Hotel with a combined capacity of 150 beds.

Based on the aforementioned, the Directors have assessed the ability of the Group to continue as going concerns and are of the view that, the preparation of these financial statements on a going concern basis is appropriate.

5 ACCOUNTING POLICIES

The accounting policies adopted are consistent with those of the previous financial year, unless otherwise stated.

These condensed financial statements are presented in United States of America dollars ("US\$") in order to comply with laws and regulations particularly Statutory Instrument 33 of 2019 (SI33) and after taking into account guidance on the matter by the Public Accountants and Auditors Board (PAAB) issued on 21 March 2019 and are prepared on the historical cost basis modified by revaluation of biological assets.

A number of new and amended IFRS became applicable for the current reporting period and the Group had to change its accounting policies. The amended accounting policies are outlined below;

(i) Revenue from contracts with customers

The Group adopted IFRS 15, "Revenue from contracts with customers" from 1 January 2018 which resulted in changes in accounting policies.

New accounting policies on revenue for contracts with customers are summarised below;

Revenue is derived from sale of room nights, food, beverages, gaming, conferencing and other sundry revenues. Revenue is recognised when or as the Group satisfies performance obligations by transferring a good or service to a customer. The Group has determined that it generates all its revenues at a point in time. Revenue is measured based on the consideration specified in the different contracts with customers and net of value-added tax, rebates and discounts.

(a) Revenue from sale of room nights

This revenue is recognised every night when we have satisfied the performance obligations relating to the revenue. This entails us providing the specified room to the customers at which point we satisfy the performance obligation to the customer. The transaction price is specified to the customer when they make a reservation or a booking. Customers pay upfront for the service with the exception of customers on account who pay in accordance with the pre-agreed conditions.

(b) Revenue from sale of food and beverages

The Group recognizes revenue when a customer takes possession of the food or beverage ordered. The obligation would have been satisfied at that point. The transaction price is specified on the price list provided at the various points of sale or menus. The contract with the customer is in line with customary business practice for the sale of food and beverages.

(c) Revenue from gaming

In terms of gaming, a contract exists in terms of customary business practice where the transaction is approved by the customer's acceptance of the relevant entity of a wager. The performance obligations are dependent on the game being played. For each of the games, the Casino has a performance obligation to honour the outcome of any game played. The revenue is then measured on a net basis considering the number of wins against the number of losses for the gaming house. The revenue is recognised at the point when we earn it, that is when the performance obligation is satisfied.

(d) Revenue from conferencing

We provide conference facilities at our respective hotels and derive revenue from that. The revenue is recognised when the performance obligation is satisfied which is when we have provided a conference facility to the customer as per their request and our capability. The conference package may contain food and beverages. However, these will be allocated to revenue from sale of food and beverages.

(e) Sundry revenue

This comprises a number of ancillary activities that we perform at the various hotels. The nature of the revenue is such that the performance obligations, though different, are satisfied at a point in time. The activities comprise inter alia, guest laundry, horse riding and game drives. The transaction price in each of the activities is specified on the price list accessible to the customer before they utilise the given service.

The new standard on revenue recognition resulted in changes in narratives for accounting policies for revenue but did not change the basis for recognising revenue

The changes in accounting policies relating to revenue from contracts with customers did not require changes to the opening balance sheet.

(ii) Financial instruments

The Group adopted IFRS 9, "Financial Instruments" from 1 January 2018 which resulted in changes in accounting policies.

IFRS 9 replaced the provisions of IAS 39 that relate to the recognition, classification and measurement of financial assets and financial liabilities, derecognition of financial instruments, impairment of financial assets and hedge accounting.

The Group has 4 types of financial assets that are subject to IFRS 9's new expected credit loss model as listed below;

- trade receivables from sale of rooms, food, beverages, conferencing, gaming and other related activities.
- staff receivables
- other receivables
- cash and cash equivalents

The Group revised its impairment methodology under IFRS 9 for each of these classes of financial assets.

The credit loss allowances for financial assets are based on assumptions about risk of default and expected loss rates. The Group uses judgement in making these assumptions and selecting the inputs to the impairment calculation, based on the Group's past history, existing market conditions as well as forward looking estimates at the end of each reporting period.

The impact on classification and measurement of the classes of financial assets of the Group as at 1 January 2018 on adoption of the new accounting policies is outlined below;

Financial Assets	IAS 39		IFRS 9	
	Classification	Carrying amount (US\$)	Classification	Carrying amount (US\$)
Trade receivables	Amortised cost (loans and receivables)	3 421 586	Amortised cost	2 732 040
Other receivables	Amortised cost (loans and receivables)	2 739 894	Amortised cost	2 523 938
Staff receivables	Amortised cost (loans and receivables)	603 677	Amortised cost	507 832
Cash and cash equivalents	Amortised cost (loans and receivables)	8 362 551	Amortised cost	8 362 551

The reclassifications and adjustments arising from the new impairment rules are not reflected in the balance sheet as at 31 December 2017 but are recognised in the opening balance sheet on 1 January 2018.

Adjustments recognised for each individual line item of the statement of financial position are shown below. Line items that were not affected by the changes have not been included.

All figures in US\$	Gross Carrying As at 31 Dec 2017		Net Carrying As at 31 Dec 2017		Adjusted As at 1 January 2018
	IAS 39 Impairment	IAS 39	IFRS 9 Impairment adjustment	IFRS 9	
Balance sheet extract					
Non-current assets					
Other financial assets at amortised cost	343 683	-	343 683	(1 912)	341 771
Current assets					
Trade receivables	3 762 714	(341 128)	3 421 586	(689 546)	2 732 040
Other financial assets at amortised cost	2 999 888	-	2 999 888	(309 889)	2 689 999
	6 762 602	(341 128)	6 421 474	(999 435)	5 422 039
Total Assets	7 106 285	(341 128)	6 765 157	(1 001 347)	5 763 810
Non-current liabilities					
Deferred tax liabilities	4 107 803	(87 840)	4 019 962	(233 167)	3 786 795
Net assets	2 998 482	(253 288)	2 745 195	(768 180)	1 977 015
Equity					
Accumulated losses	19 017 923	(253 288)	18 764 635	(768 180)	17 996 456

The Group applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables.

To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due. On that basis, the credit loss allowance for trade receivables as at 1 January 2018 was determined as follows;

	Current	More than 30 days past due	More than 60 days past due	More than 90 days past due	More than 120+ days past due	Total
Average expected loss rate	6%	8%	8%	50%	100%	27%
Gross carrying amount	1 522 638	723 088	513 773	324 826	673 189	3 757 514
Loss allowance	96 402	57 847	41 102	162 413	673 189	1 030 953
Total						

The credit loss allowance for trade receivables as at 31 December 2018 was determined as follows;

	Current	More than 30 days past due	More than 60 days past due	More than 90 days past due	More than 120+ days past due	Total
Average expected loss rate	7%	5%	5%	50%	100%	22%
Gross carrying amount	1 674 378	875 410	632 240	321 996	539 119	4 043 143
Loss allowance	112 863	41 062	29 774	160 998	539 119	883 817

Other financial assets at amortised cost include staff debtors, receivables from related parties and other receivables. Applying the expected credit risk model resulted in the recognition of a loss allowance of US\$312,143 on 1 January 2018 (previous credit loss allowance was nil) and decrease in the allowance by US\$129,910 in the year ending 31 December 2018.

The other amendments to IFRS did not have material impact on the Group's accounting policies and did not require any adjustments.

6 CASH AND CASH EQUIVALENTS

All figures in US\$	Audited	
	31 December 2018	31 December 2017
RTGS\$ balances	7 463 704	7 706 194
Nostro balances	6 413 623	656 357
	13 877 327	8 362 551

7 BORROWINGS

All figures in US\$	Audited	
	31 December 2018	31 December 2017
Non-current:		
Local bank loans	2 594 561	4 187 512
Current:		
Local bank loans	1 637 719	2 022 197
Total borrowings	4 232 280	6 209 709

Borrowings bear an average interest rate of 9.98% annually (2017: 10.37%) and were secured by a guarantee from Brainworks and freehold property valued at US\$3.87 million.

8 SEGMENT ANALYSIS

Management has determined the operating segments based on the reports reviewed by the executive committee (executive management team), that makes strategic decisions for the purpose of allocating resources and assessing performance.

The Group does not rely on any one specific customer as none of its customers contribute a minimum of 10% of its revenue.

All revenues are recognised at a point in time

The segments are made up of two strategic business segments which are;

1. Hotels under management

These are hotels managed by Legacy Hospitality Management Services Limited ("Legacy"), and comprise Elephant Hills Resort and Conferencing Centre, Troutbeck Resort, Hwange Safari Lodge, The Kingdom at Victoria Falls and Monomotapa Harare.

2. African Sun managed operations

African Sun managed operations are split into sub-segments which are;

(i) Hotels under franchise (Holiday Inn): These are hotels under the InterContinental Hotels Group ("IHG") Holiday Inn brand, and comprise Holiday Inn Harare, Holiday Inn Bulawayo and Holiday Inn Mutare.

(ii) Hotels operating under stand alone brands, comprising Great Zimbabwe Hotel and Carribbea Bay Resort.

(iii) Partnership, which is The Victoria Falls Hotel which is jointly operated with Meikles Hospitality (Private) Limited, and is an affiliate of the Leading Hotels of the World ("LHW").

(iv) Other complementary operations, that comprise Central office, Sun Casinos, and the Branch in South Africa.

The performance of these segments for the period under review is analysed below;

All figures in US\$	Audited 31 December 2018	Audited 31 December 2017
Revenue		
Hotels under management	35 180 596	26 172 206
African Sun managed operations	34 958 169	29 443 719
-Hotels under franchise	20 706 964	14 481 429
-Hotels under stand alone brands	4 149 371	3 541 995
-Partnership	8 133 888	7 450 882
-Other complementary operations	1 967 946	3 969 413
Intersegment transactions	(1 639 355)	(3 788 693)
	68 499 411	51 827 232
Gross profit		
Hotels under management	25 140 410	18 161 497
African Sun managed operations	24 217 983	18 221 282
-Hotels under franchise	14 759 724	9 791 748
-Hotels under stand alone brands	2 914 934	2 472 504
-Partnership	6 228 918	5 794 119
-Other complementary operations	314 407	162 911
	49 358 393	36 382 779
Earnings / (loss) before interest, tax, depreciation and amortization ("EBITDA")		
Hotels under management	7 202 141	2 122 730
African Sun managed operations	9 927 121	7 478 449
-Hotels under franchise	6 424 314	2 032 895
-Hotels under stand alone brands	927 004	490 420
-Partnership	3 438 944	3 295 047
-Other complementary operations	(863 141)	1 660 087
	17 129 262	9 601 179
Profit / (loss) before income tax		
Hotels under management	5 953 083	928 710
African Sun managed hotels	7 646 187	4 930 701
-Hotels under franchise	5 370 287	1 168 389
-Hotels under stand alone brands	801 088	361 376
-Partnership	3 113 316	2 982 069
-Other complementary operations	(1 638 504)	418 867
	13 599 270	5 859 411
Total assets		
Hotels under management	16 552 840	15 250 776
African Sun managed hotels	30 966 686	23 487 521
-Hotels under franchise	12 906 321	10 213 348
-Hotels under stand alone brands	2 574 105	2 123 026
-Partnership	4 399 503	3 797 575
-Other complementary operations	11 086 757	7 353 572
	47 519 526	38 738 297
Total liabilities		
Hotels under management	9 502 044	7 196 458
African Sun managed hotels	18 328 459	20 033 120
-Hotels under franchise	3 445 453	2 498 548
-Hotels under stand alone brands	1 042 828	934 135
-Partnership	1 673 724	1 707 205
-Other complementary operations	12 166 454	14 893 232
	27 830 503	27 229 578

9 REVENUE FROM CONTRACTS WITH CUSTOMERS

Disaggregation of revenue from contracts with customers

The Group derives revenue from the transfer of goods and services at a point in time in the following major product lines:

	Sale of room nights	Sale of food and beverages	Management fees and commissions	Confere-ncing	Other income	Total
Year ended 31 December 2018						
Segment revenue	37 983 682	27 097 556	1 639 355	944 633	2 144 949	69 810 175
Inter-segment transactions	-	-	(1 639 355)	-	-	(1 639 355)
Revenue from external customers	37 983 682	27 097 556	-	944 633	2 144 949	68 170 820
Timing of revenue recognition						
At a point in time	37 983 682	27 097 556	-	944 633	2 144 949	68 170 820
Year ended 31 December 2017						
Segment revenue	29 018 984	20 402 455	3 788 693	598 260	1 626 813	55 435 205
Inter-segment transactions	-	-	(3 788 693)	-	-	(3 788 693)
Revenue from external customers	29 018 984	20 402 455	-	598 260	1 626 813	51 646 512
Timing of revenue recognition						
At a point in time	29 018 984	20 402 455	-	598 260	1 626 813	51 646 512



